



September 28, 2005

Chairman Cohen  
Illinois Commerce Commission  
180 N. LaSalle  
Chicago, IL 60601

Dear Marty,

Congratulations on being selected by Governor Blagojevich to chair the ICC. You have no idea how happy we are for you and how long overdue this has been for the state of Illinois. As an Illinois competitor since 1993, we hope to continue our legacy of cost effective, high quality telecommunication services. We have been presented the Better Business Bureau Complaint Free Award three of the last four years and along with our fellow CLECs helped save Illinois customers hundreds of millions of dollars.

I would like to request a meeting as soon as possible. We would like to seek opinion and assistance from the ICC regarding the following:

- 1) **Our attempts to negotiate fair and reasonable terms with SBC for terms and pricing on all UNE's per the FCC mandate.** These have failed primarily because SBC is insisting on a 'One Size Fits All' deal of \$27-29 per line plus extra's pricing model (for example Business line hunting is \$9.00). They demand this without consideration of their actual costs for our UNE-P lines. Access One has pleaded on numerous occasions that our urban and suburban business customer base can be provided at a far lower cost to SBC. What we are stuck with at this point will result in about an \$11.00 - \$20.00 increase. Since our net profits are minimal, there is no way we could possibly absorb what will amount to a \$220,000 - \$400,000 per month increase. This will result in a similar increase to our end users and an eventual death of our company.
- 2) **Our status for migrating our customers off of UNE-P onto our Access One switch.** We have bought and are in the process of installing a Lucent switch. We will then build network and begin our migration process. We have paid substantial amounts for not only the equipment but also for the consultants, management and personnel who will run it. My concern is that we are running out of time.

I will follow up to see what works best for you.

Sincerely,

Lance C. Honea  
Co-Founder  
Access One, Inc.  
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